

MICHIGAN LIQUOR CONTROL COMMISSION LIQUOR PRICE LIST: **GENERAL INFORMATION**

**OFF-PREMISES LICENSEES PLEASE NOTE:**

The Shelf Price shown DOES NOT include the 6% Michigan Sales Tax.  
The sales tax must be collected by the licensee and remitted separately to the Michigan Treasury Department.  
**The 6% sales tax cannot be included in the shelf or advertised price.**

Licensee Discount	For retail licensees, the discount is 17% of the marked up cost. The bottle discounts shown in this Liquor Price List do not include those for military, hospital, or charitable establishments.																		
Retailers Rights	<p>Free weekly deliveries <b>IF YOU ORDER A MINIMUM OF ONE STANDARD CASE OF IN STOCK ITEMS TOTALING AT LEAST 9000ml WITH EACH ADA.</b> That case can contain split items.</p> <p>A specified order day and a specified delivery day. Delivery days must be no more than six days from your specified order day.</p> <p>12 emergency orders per year, to be made available to you within 18 hours. You may have to pay up to \$20 if the ADA delivers the emergency order to you. However, the ADA cannot charge a fee if you are required to pick your emergency order up from their facility.</p> <p>An on-premises licensee may purchase collectively from Specially Designated Distributors, up to 9 liters during any one month period. SDD-s selling to on-premises licensees must obtain a Federal Wholesalers Basic Permit from the Tax &amp; Trade Bureau, Department of Treasury. Call TTB at (800) 398-2282 for more information.</p> <p>Have a sufficient and reasonable amount of time to check in your order.</p>																		
Retailers <b>MUST</b>	Make payment, on delivery, with a check, bank or postal money order, electronic fund transfer or cash. If you are placed on a ACash Only@basis you must pay with cash, a cashier-s check, Bank or Postal Money Order. There may be cash handling fees depending on your location and the ADA. Please write your license number on any check or money order used to make payment. Also make checks or money orders payable to: <b>State of Michigan/MLCC.</b>																		
Return Policy	<p>Unsaleable Items may be returned to the ADA for credit. Returnable items include damaged bottles, deteriorated products, leaking containers, bottles with damaged labels and short filled bottles. This policy does not apply to voluntary returns of entire inventory. Licensee ordering errors are returnable if the error is reported to the ADA within 48 hours.</p> <p>You CANNOT return items that are overstocked, slow moving, opened, tampered with or because of a limited or seasonal demand for the product.</p>																		
Split Case Policy	<p>You may order in split cases, at no extra cost. By Commission Order the split case policy for all ADA-s is...</p> <table> <tr> <th><b>Bottle Size</b></th><th><b>Splits Allowed</b></th></tr> <tr> <td>1.75 liter</td><td>1 or 3</td></tr> <tr> <td>1.0 liter</td><td>1, 3 or 6</td></tr> <tr> <td>750 ML</td><td>1, 3 or 6</td></tr> <tr> <td>375 ML</td><td>3, 6 or 12</td></tr> <tr> <td>200 ML</td><td>12 or 24</td></tr> <tr> <td>100 ML</td><td>No Splits</td></tr> <tr> <td>50 ML</td><td>No Splits</td></tr> <tr> <td>7000 Series</td><td>No Splits</td></tr> </table> <p style="text-align: right;">*Limited Availability*</p>	<b>Bottle Size</b>	<b>Splits Allowed</b>	1.75 liter	1 or 3	1.0 liter	1, 3 or 6	750 ML	1, 3 or 6	375 ML	3, 6 or 12	200 ML	12 or 24	100 ML	No Splits	50 ML	No Splits	7000 Series	No Splits
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Taxes, Federal	The marked up cost includes \$13.50 federal tax levied against each proof gallon.																		
Price Changes	If the price of a product has changed, the new price will be charged to the licensee based on the date of delivery, not the date of order.																		

Taxes, State	<b>Specific Taxes</b> - Specific taxes on liquor are collected by the Commission at the time of sale to the retail licensee. All specific taxes are calculated on the marked up cost. These taxes will be shown on the licensee's invoice. The specific taxes include: 4% - distributed to the School Aid Fund 4% - distributed to the General Fund 4% - distributed to the Convention Facility Development Fund 1.85% - distributed to the Liquor Purchase Revolving Fund (collected on sales to off-premises licensees only).
ADA Product Changes	Periodically, distribution rights for spirit brands change from one ADA to another due to contractual changes with the spirit suppliers. The Commission has established strict transition guidelines for ADAs to follow when product lines change so as to not interrupt the flow of spirit products. ADAs who no longer carry a particular spirit brand are required to advise retailers attempting to place an order with them that the brand is available through another ADA. Please notify the Michigan Liquor Control Commission if ADAs are not notifying you that the brand is available from another ADA.

## ABBREVIATIONS

Armagnac	ARM	Bourbon	BBN	Brandy	BRDY
Chocolate	CHOC	Cocktail	CKTL	Decanter	DEC
Liqueur	LIQ	Tequila	TEQ	Plastic	PL

### **New Products, Product Deletions, Product Changes**

Every month the Commission adds new products, deletes products which are no longer available, and indicates changes to products, including case size changes and proof changes.

These items are included in the Michigan Liquor Control Commission's "Supplemental Liquor Price List" issued each month in between the quarterly publication, "Liquor Price List." Look for these on our web site at: [www.michigan.gov/dleg](http://www.michigan.gov/dleg) then click on "Liquor Control," then "Publications," then "Spirit Ordering," then "Supplemental Price List" of a specific date.

The next supplemental listings for new products available for sale:

**Check our website under Publications, then click on Spirit Ordering**

*Check the Supplemental lists for the newest products available!*

### **You can now order all your liquor online from the State of Michigan**

To access the Online Liquor Ordering System, you will need a password....to request a password send an email to:

[mlccpasswordrequests@michigan.gov](mailto:mlccpasswordrequests@michigan.gov)

OR

Call 1-800-701-0513 M-F 8:00am-5:00pm

## AUTHORIZED DISTRIBUTION AGENTS (ADAs)

*The number in front of the name corresponds with the ADA# in the first column of the price list.  
That particular spirit product must be ordered through the corresponding ADA.*

NAME	ADDRESS	CUSTOMER SERVICE
<b>#121 - Trans-Con Co. (121A,B,C)</b>	3101 Gulley Road, Suite I Dearborn, MI 48124-4405	888-990-0600 313-278-5400
Automated Ordering	888-440-0200	
121A) J. Lewis Cooper Co. **	3101 Gulley Road, Suite I Dearborn, MI 48124-4405	888-990-0600
121B) Fabiano Bros., Inc. **	1219 N. Mission, P.O. Box 1907 Mt. Pleasant, MI 48804	888-773-2756
121C) Henry A. Fox Sales Co. **	4494 36 <sup>th</sup> Street, S.E. Kentwood, MI 49512	800-762-8730
<b>#221 -General Wine &amp; Liquor</b>	373 Victor Avenue Highland Park, MI 48203	313-867-0521 ext. 1
Automated Ordering	In 313 area: 313-867-0745 All others: 800-668-9571	800-668-9571 Enter Lic#, pin, ext 00#
<b>#321 - NWS Michigan, Inc.</b>	17550 Allen Road, P.O. Box 2209 Brownstown, MI 48192	888-697-6424 ext. 2 888-642-4697 ext. 2
Automated Ordering	888-697-6424 ext 1 888-642-4697 ext 1	
<b>#341 -Chinese Import &amp; Export</b>	Whse: 1100 Owendale, Ste F, Troy, MI 48083 Mail: P.O. Box 823,Troy, MI 48099	248-524-1382 Fax: 248 524-4011

**\*\* COUNTIES COVERED BY TRANS-CON (ADA #121 A, B, C)**

**J. Lewis Cooper Co. (#121A)**

Livingston, Macomb, Monroe, Oakland, Washtenaw, Wayne

**Fabiano Brothers (#121B)**

Alcona, Alger, Alpena, Antrim, Arenac, Baraga, Bay, Benzie, Charlevoix, Cheboygan, Chippewa, Clare, Crawford, Delta, Dickinson, Emmet, Genesee, Gladwin, Gogebic, Grand Traverse, Gratiot, Houghton, Huron, Iosco, Iron, Isabella, Kalkaska, Keweenaw, Lake, Lapeer, Leelanau, Luce, Mackinac, Manistee, Marquette, Mason, Mecosta, Menominee, Midland, Missaukee, Montmorency, Ogemaw, Ontonagon, Osceola, Oscoda, Otsego, Presque Isle, Roscommon, Saginaw, St. Clair, Sanilac, Schoolcraft, Shiawassee, Tuscola, Wexford

**Henry A. Fox Sales (#121C)**

Allegan, Barry, Berrien, Branch, Calhoun, Cass, Clinton, Eaton, Hillsdale, Ingham, Ionia, Jackson, Kalamazoo, Kent, Lenawee, Montcalm, Muskegon, Newaygo, Oceana, Ottawa, St. Joseph, Van Buren

If you have questions on how the system works or complaints about the service you are receiving...call the Michigan Liquor Control Commission Help line! The lines are available Monday through Friday from 8:00 a.m. until 5:00 p.m. Call 1-800-701-0513.

MLCC LICENSING INFORMATION: TOLL FREE: 866 813-0011

# HOW TO READ THE LIQUOR PRICE BOOK

ADA ###	LIQUOR CODE	BRAND NAME	PROOF	SIZE IN ML	PACK	BTL DISCT	ON-PREM PRICE	OFF-PREM PRICE	SDD SHELF PRICE	NEW/ CHANGE
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)

**(1) ADA #** - This number corresponds with the ADA number shown on the Authorized Distribution Agents list. It indicates which ADA the liquor product must be ordered through.

**(2) LIQUOR CODE** - The liquor code assigned to the liquor product, which must be used when placing orders.

**(3) BRAND NAME** - The brand name of the liquor product. A liquor product that is to be sold as a multiple bottle package will have the designation 3PK, 4PK, etc. on the end of the brand name. The number will indicate the quantity of bottles contained in each multiple bottle package.

**(4) PROOF** - The alcohol proof of the liquor product.

**(5) SIZE (ml)** - The bottle size of the liquor product, in milliliters.

**(6) PACK** - The number of bottles per case.

**(7) BTL DISCT** – The amount of profit per bottle for licensees calculated as a 17% discount on MLCC's marked-up cost (does not apply to military or hospitals).

**(8) ON-PREM PRICE** - The price paid by on-premises licensees, such as bars, restaurants and hotels. The price includes the 17% licensee discount and the specific taxes of 4% + 4% + 4%, computed on the marked-up cost.

**(9) OFF-PREM PRICE** - The price paid by SDD licensees for liquor to be consumed off the licensed premises. This price includes the 17% licensee discount and the specific taxes of 4% + 4% + 4% + 1.85%, computed on the marked-up cost.

**(10) SDD SHELF PRICE** - The price to be shown on the SDD licensee's shelf. The 6% sales tax is not included.

**(11) NEW/CHANGE** – New item or shelf price increase or (decrease) from the last quarter price book, if any.

CHECK OUT OUR WEBSITE [www.michigan.gov/dleg](http://www.michigan.gov/dleg) click on Liquor Control FOR:

(main page)

**Searchable Price List, Internet Ordering for Licensees,  
Downloadable version of Liquor Price List (also contains UPC codes),  
Printable UPC Code Information**

(click on Publications, then Spirit Ordering)

**Supplemental Price Lists, Increase/Decrease List**

## ELECTRONIC FUND TRANSFER INFORMATION

**PAY FOR YOUR LIQUOR ORDERS BY ELECTRONIC FUND TRANSFER (EFT).  
CALL 1-800-701-0513 TO REQUEST AN APPLICATION OR FOR MORE INFORMATION.  
START THE PROCESS TODAY!**